



## News Release 31 May 2004

**Quest Retail Technology**  
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### **Quest wins Deloitte Technology Fast 50 award**

**Melbourne 31<sup>st</sup> May 2004** - Quest Retail Technology has been successful in making the 2004 Deloitte Technology Fast 50 awards, for achieving outstanding revenue growth over the last three years.

The Deloitte Technology Fast 50 ranks the 50 fastest growing technology companies, public or private, based on percentage revenue growth over three years (2001 to 2003) and includes all related industry sectors: Communications; Software; Semiconductors, Components and Electronics; Life Sciences; Internet; and Computer Peripherals.

David Brown Quest CEO said, "Our significant growth is a result of understanding our market strengths, being prepared to take the risk of expanding into International Markets and having clearly defined objectives."

"One of our most successful strategies, which sounds so obvious you wonder why more companies don't do it, is to listen to our customers, act upon their input by developing the features they need and then delivering systems that are feature rich and innovative" Brown said.

Deloitte Growth Solutions partner, Ms Julia Bickerstaff, says the growth of Quest Retail Technology has been astounding. "Managing growth is challenging for many organisations, but Quest has achieved exceptional growth during a downturn in the technology sector. With the Australian and global tech sector showing more prosperous signs than the last three years, the future is looking even brighter for Quest.

#### **About Deloitte**

Deloitte Touche Tohmatsu is an organisation of member firms devoted to excellence in providing professional services and advice. Deloitte are focused on client service through a global strategy executed locally in nearly 150 countries. With access to the deep intellectual capital of 120,000 people worldwide, member firms (including their affiliates) deliver services in four professional areas: audit, tax, financial advisory services, and consulting. Deloitte member firms serve over one-half of the world's largest companies, as well as large national enterprises, public institutions, and successful, fast-growing global growth companies.

#### **About Quest Retail Technology**

Quest Retail Technology is the largest developer and manufacturer of Point of Sale Systems in Australia and has over 26,000 POS Terminals installed throughout 17 countries worldwide in a diverse range of applications including, bars, clubs, restaurants, fast food, stadiums, arenas, race tracks, theme parks, cinemas, franchises, ferry ships, and educational establishments. For more information on Quest solutions please visit [www.quest.com.au](http://www.quest.com.au)